

Polycom RealPresence Trio

Product Presentation . 2015 October

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Modern Workspaces

Target Spaces

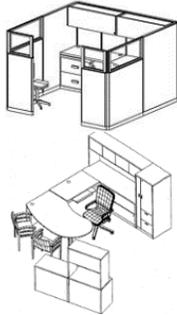
On the Go



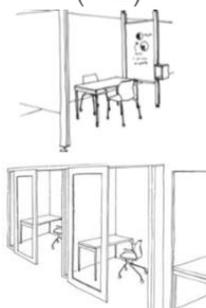
Home



Cube/Office



Sanctuary
(1-2)



Group Collaboration Spaces

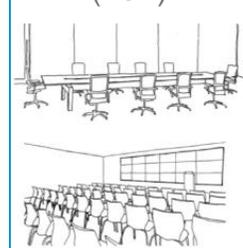
Huddle
(3-4)



Team Meeting
(5-8)



Assembly
(10+)



Community



Group Collaboration Challenges - By the Numbers

62

Meetings attended
monthly by most
employees

10

Average minutes
wasted every meeting
dealing with the
technology

31

Hours spent in
unproductive
meetings each month

Bottom line: Our meetings must be more effective

Group Collaboration Challenges . Our Experiences



“ End users

%How does all this stuff work? Why doesn't it just work together?+

%Why can't I just dial into the conference from the contacts in my smart phone?+

%I didn't hear you, can you repeat that?+

%Can you please go on mute?+

%How do I make the video work?+

%Who took the remote?+

“ IT Staff

%Why do I have to deploy a separate conference phone and video system?+

%I spend as much time training my users as deploying equipment?+

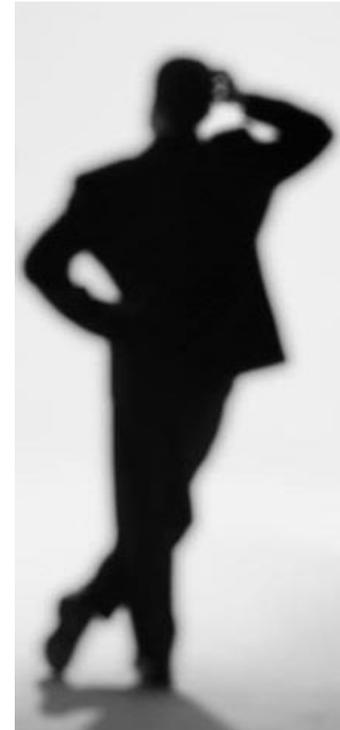
%I don't want to make the wrong decision today and be locked-in tomorrow?+

%My users are demanding to bring their own devices and make them work with or corporate systems?+

What if things were different?

“ What if you could

- Enter a conference call with one-touch
- Add content from any corporate or BYO device
- Integrate your voice and video platforms onto a single platform
- Enable affordable collaboration in huddle rooms
- Make video calls from a conference phone
- Make phone calls from your video system
- Not get locked into a single platform
- Cost effectively deploy collaboration tools
- Improve efficiency and productivity for your employees



Introducing Polycom RealPresence Trio

The first smart hub for group collaboration

Polycom RealPresence Trio is the first smart hub for group collaboration that transforms the iconic three-point phone into a voice, video and content sharing system that can fit in any team environment, large or small.



HEAR THEIR INFLECTIONS



SHARE YOUR IDEAS



SEE THEIR REACTIONS



SIMPLY

Hear Their Inflections On the Best Conference Phone Ever



“ Unmatched audio quality and performance

Enhanced HD Voice and bass reflex port delivers room-filling sound

Eliminate non-speech background noise with Polycom NoiseBlock™

Versatile connectivity from your mobile device (USB, Bluetooth, NFC, IP)

Up to 20 range (~6 meters) with specially tuned microphones and expansion mics

Local 5-way conference to easily connect with colleagues

Share Your Ideas From the Device of Your Choice



- “ Easily add content with RealPresence Trio Visual+
- Accessory for cost-effective content sharing
- Share content in/out of call
- Tight integration with familiar business applications

See Their Reactions In Stunning High Definition



“ Affordable business-grade video collaboration

Optional 1080p30 USB camera for high definition video

Business quality videoconferencing ideal for huddle rooms and teaming environments

Open standards support for H.264 AVC, H.264 High Profile, Lync Basic SVC

Simple to Use and Manage In Any Environment



“ Easy-to-use in your daily workflows

- 5” touch screen for simple operation
- One-touch join via Outlook integration
- Conveniently mute from any leg of phone
- Share content using familiar business applications

“ Easy-to-deploy in any workspace

- Plug-and-play installation
- ZTP provisioning and upgrade
- Administer from RealPresence Resource Manager
- Connect to network via Wi-Fi
- Broad VoIP Interop
- Broad UC Interop

Only Trio Only From Polycom

” Polycom Innovation Firsts

First smart-hub for cost effective voice, video and/or content sharing

First Wi-Fi enabled conference phone

First distraction free meetings featuring Polycom Noiseblock

First conference phone with integrated bass port for the most realistic calls possible

First conference phone with multiple distributed mute keys

First tabletop collaboration device with wireless content sharing from mobile devices

First tabletop collaboration device with native SfB voice, content, and video

First conference phone with standards based audio networking over Ethernet architecture



Time for a New Beginning. Time For Polycom RealPresence Trio



Hear



Share



See

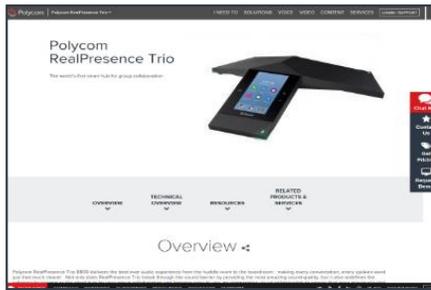


Simply

Learn more about RealPresence Trio



Product Videos



Polycom.com



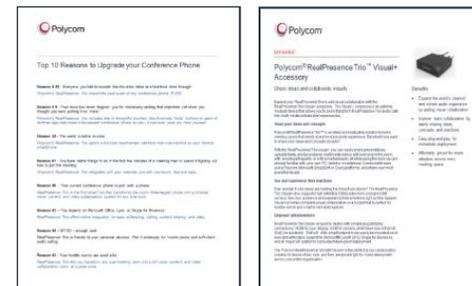
Webinars



Analyst Reviews



Request a demo



Collateral

Items to Order:

Here's the list of available items to order – SKU, Description List Price

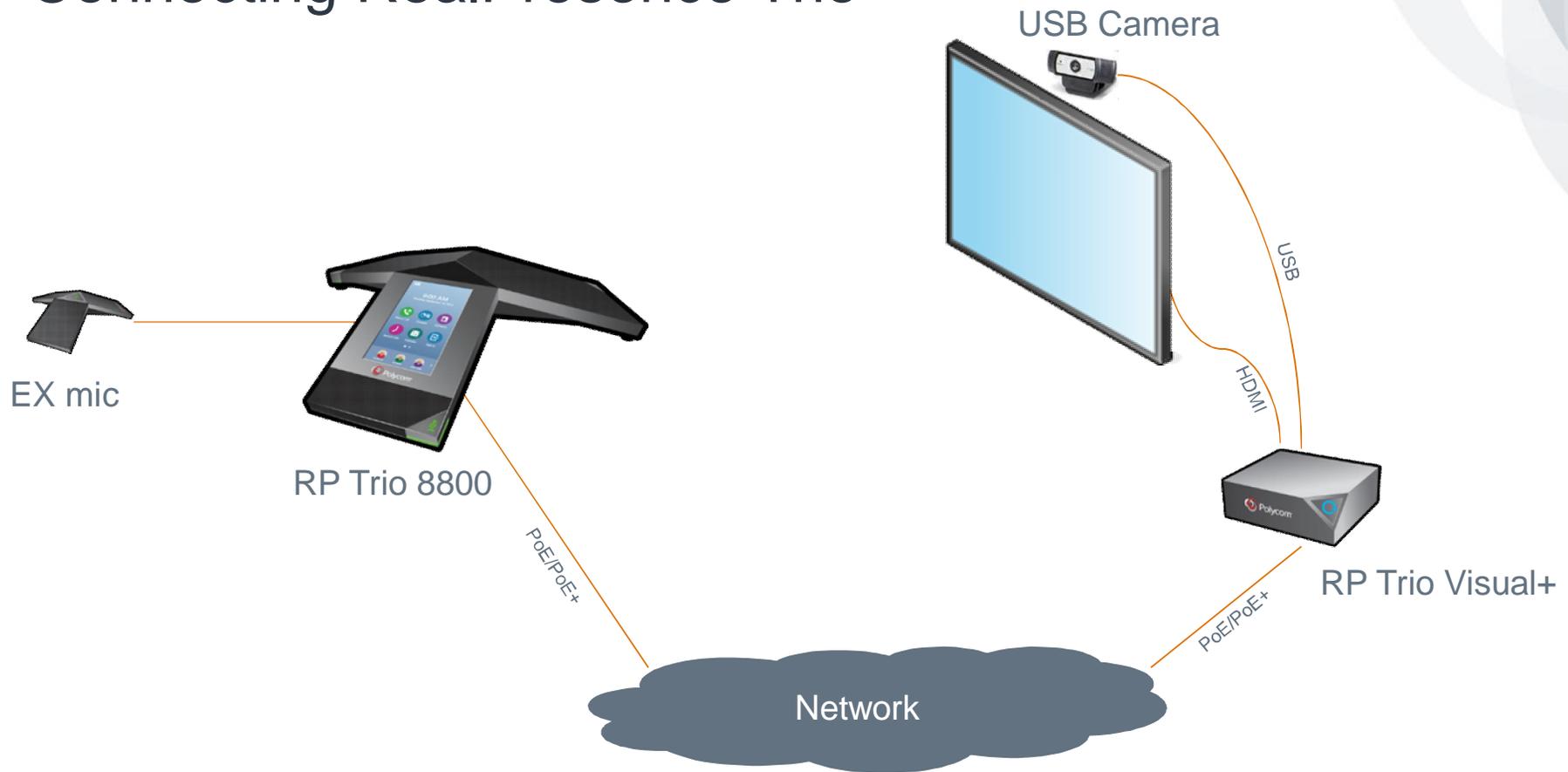
2200-66070-001	RealPresence Trio 8800 IP conference phone with built-in Wi-Fi, Bluetooth and NFC. 802.af/at Power over Ethernet. SHIPS WITHOUT POWER KIT. Incl. 7.6m/25ft Ethernet cable, 1.8m/6ft USB 2.0 cable and Setup Sheet.	\$1,599.00
2200-66070-018	Microsoft Skype for Business/Lync edition RealPresence Trio 8800 IP conf. phone with Polycom UCS Lync License, built-in Wi-Fi, Bluetooth and NFC. 802.af/at PoE. WITHOUT POWER SUPPLY. Incl. 7.6m/25ft Ethernet cable, 1.8m/6ft USB cable and Setup Sheet	\$1,599.00
7200-23450-001	RealPresence Trio 8800 Collaboration Kit, 802.3af/at PoE. Incl. Trio 8800, Trio Visual+, Logitech Webcam C930e and 1 yr Partner Premier. Ships with Ethernet cables (2.1m/4.5m/7.6m), 2m USB cable, 1.8m HDMI cable, VESA mount. NO POWER KIT.	\$2,259.00
7200-23450-018	Microsoft Skype for Business/Lync edition RealPresence Trio 8800 Collab. Kit, 802.3af/at PoE. Incl. Trio 8800, Tio Visual+, Logitech C930e, E-net cables (2.1m/4.5m/7.6m), 2m USB and 1.8m HDMI cable, VESA mount and 1 yr Partner Premier. NO POWER KIT	\$2,259.00
2200-13339-001	RealPresence Trio Visual+. 802.3af Power over Ethernet. Incl. 1.8m/6ft HDMI cable, 4.5m/15ft Ethernet cable, VESA compliant mount and Setup Sheet. Incl. 1 year Partner Premier.	\$539.00
2200-65790-001	Expansion Microphone kit for RealPresence Trio 8800. Incl. two expansion microphones and two 2.1m/7ft cables.	\$309.00
2457-17977-001	Replacement CAT-5e network cable for connecting RealPresence Trio 8800 to the network. 7.6m/25ft cable length. Shielded.	\$29.00
2457-20202-001	Replacement USB 2.0 cable for RealPresence Trio 8800. 2m/6.6ft cable with right-angle right Micro-B/male to Type A/male for using RealPresence Trio 8800 as USB speakerphone for VoIP calls via computer based applications.	\$19.00
7200-23490-001	Power Kit for RealPresence Trio 8800 and Trio Visual+. Incl. 100-240V, 0.8A, 55V/36W, IEEE 802.3at compliant mid-span power injector for 10/100/1000 Mbps Ethernet. Ships with 2.7m/9ft power cord with NA plug and 2.1m/7ft Ethernet cable.	\$139.00

Services to Order:

Here's the list of available services to order – SKU, Description ~~List Price~~

4870-66070-112	Premier, One Year, RealPresence Trio 8800 IP Conference Phone	\$60.00
4870-66070-312	Premier, Three Year, RealPresence Trio 8800 IP Conference Phone	\$160.00
4870-13339-100	UPGRADE Premier One Year, 1st Year upgrade, RealPresence Trio Visual+. Available only at time of product purchase	\$20.00
4870-13339-103	UPGRADE Premier Three Year, 1st Year upgrade, RealPresence Trio Visual+. Available only at time of product purchase	\$105.00
4870-13339-112	Premier, One Year, RealPresence Trio Visual+	\$50.00
4870-13339-312	Premier, Three Year, RealPresence Trio Visual+	\$135.00
4870-23450-100	UPGRADE Premier One Year, 1st Year upgrade, RealPresence Trio 8800 Collaboration Kit. Available only at time of product purchase	\$24.00
4870-23450-103	UPGRADE Premier Three Year, 1st Year upgrade, RealPresence Trio 8800 Collaboration Kit. Available only at time of product purchase	\$124.00
4870-23450-112	Premier, One Year, RealPresence Trio 8800 Collaboration Kit	\$60.00
4870-23450-312	Premier, Three Year, RealPresence Trio 8800 Collaboration Kit	\$160.00

Connecting RealPresence Trio



1 PC Network Inc.

***For more information and
to purchase the product and services at discount prices,
please contact us at
Phone 800-965-8499 or 949-675-9588 or
e-mail info@1pcn.com.***

All rights reserved. Web Site: www.1pcn.com

Click here for more info - www.1pcn.com/audio/trio/

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