



# Polycom® Group Video Conferencing Solutions

## Product Sales Guide

### VSX™ Signature Benefits

- SoundStation VTX 1000® Integration
- People+Content™ IP
- StereoSurround™
- Siren™ 14
- Pro-Motion™
- SIP Support
- AES Encryption
- VSX Microphone Array
- Lost Packet Recovery
- VSX User Interface

### SoundStation VTX 1000 Integration

- Add SoundStation VTX 1000 to any VSX bundle or system
- Dial audio and video calls directly from the SoundStation VTX 1000
- Double the room coverage with enhanced audio capture
- Eliminate tabletop clutter from microphones and wires

### VSX™ 8000

#### Integrator and performance solutions for high-quality video conferencing

The VSX 8000 is targeted at integrators creating custom meeting spaces, and performance users who need excellent video and audio quality along with the ability to connect multiple peripherals and devices. This includes large auditoriums, large training facilities, custom boardrooms, telemedicine applications, and more.

Key features of the VSX 8000 include:

- BNC video connectors
- Phoenix audio connectors
- Vortex® integration
- 6-site internal MCU
- Multiple data sharing methods
- Full set of APIs for custom interface design



VSX 8400 Presenter Voice-Tracker cart/display bundle

VSX 8400 Presenter Voice-Tracker Bundle			Integrated with SoundStation VTX 1000	
w/ Media Center and dual 32" LCDs	7200-22818-001	\$25,599		
VSX 8800 Presenter MP			7200-22770-001	\$19,199
PowerCam™ Plus, ImageShare™ II, 6-site MCU	7200-22750-001	\$18,599		
VSX 8400 Presenter Voice-Tracker			7200-22760-001	\$15,999
PowerCam Plus and ImageShare II	7200-22740-001	\$15,499		
VSX 8400 Presenter			7200-21963-001	\$14,799
PowerCam™ and ImageShare II	7200-21962-001	\$14,499		
VSX 8000				
no camera	2200-21400-001	\$13,399		

### VSX™ 7000e

#### Mainstream split form factor video conferencing system for maximum flexibility

The VSX 7000e is targeted to meet the needs of medium to large meeting spaces where flexibility of room design is crucial. The VSX 7000e provides excellent audio and premium video quality, and can accommodate rooms with large groups. The VSX 7000e has multiple bundled solutions and options, making it simple to design the perfect video conferencing solution for any environment.

Key features of the VSX 7000e include:

- Connect to any XGA or TV display
- Add multiple peripherals
- 4-site internal MCU
- Multiple data sharing methods



VSX 7000e Bundle			Integrated with SoundStation VTX 1000	
w/ Media Center and 32" LCD	7200-22817-001	\$15,799		
VSX 7800e Presenter MP			7200-22710-001	\$14,999
PowerCam, ImageShare II, VGA key, P+C IP 4-site MCU	7200-22560-001	\$14,499		
VSX 7400e Presenter			7200-22720-001	\$11,899
PowerCam, ImageShare II, VGA key, P+C IP	7200-22730-001	\$11,399		
VSX 7000e system + PowerCam			7200-22570-001	\$9,799
	7200-22540-001	\$9,299		



VSX 7000e cart/display bundle



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### VSX™ 7000s

Mainstream set top video conferencing system for medium to large meeting spaces

The VSX 7000s is targeted to meet the needs of video conferencing facilities that need to do more than just talk over video; they need to collaborate on projects, access the Internet during meetings, show images, and more. Designed for rooms that accommodate medium to large groups, the VSX 7000s has multiple bundled packages and options, making it easy to outfit any meeting space with video conferencing.

Key features of the VSX 7000s include:

- Connect to any XGA or TV display
- Add multiple peripherals
- 4-site internal MCU
- Multiple data sharing methods

			Integrated with SoundStation VTX 1000	
<b>VSX 7800s Presenter MP</b>				
Embedded PTZ, Visual Concert™ VSX, P+C IP 4-site MCU	7200-22685-001	\$12,399	7200-22700-001	\$12,899
<b>VSX 7400s Presenter</b>				
Embedded PTZ, Visual Concert VSX, P+C IP	7200-22640-001	\$9,299	7200-22690-001	\$9,799
<b>VSX 7000s</b>				
system, embedded PTZ	2200-22650-001	\$7,299	7200-22675-001	\$7,799



### VSX™ 6000

Entry-level set top video conferencing system for small to medium meeting spaces

The VSX 6000 is targeted to meet the needs of video conferencing facilities that require essential video conferencing; they need business quality audio and video and need to be able to easily share PC data with remote participants. Designed for rooms that accommodate small groups, the VSX 6000 has multiple bundled packages and options, making it easy to outfit any small to medium sized meeting space with video conferencing.

Key features of the VSX 6000 include:

- Connect to any XGA or TV display
- Add multiple peripherals
- Multiple data sharing methods

			Integrated with SoundStation VTX 1000	
<b>VSX 6400 Presenter</b>				
Embedded PTZ, Visual Concert VSX, P+C IP	7200-23250-001	\$7,799	7200-23280-001	\$8,299
<b>VSX 6000</b>				
system, embedded PTZ	2200-23290-001	\$5,699	7200-23200-001	\$6,199





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### VSX™ 5000

#### Entry-level video conferencing system for essential conferencing needs

The VSX 5000 is designed for small meeting spaces, where the participants require premium audio and video quality, but basic video conferencing functionality. The VSX 5000 includes an electronic PTZ camera, providing excellent clarity and color handling, but with a smaller total field of view that is more appropriate to small groups.

Key features of the VSX 5000 include:

- Connect to any XGA or TV display
- Electronic PTZ camera
- Multiple data sharing methods
- Standards-based with embedded encryption



				Integrated with SoundStation VTX 1000	
VSX 5400 Presenter					
EPTZ camera, Visual Concert VSX, P+C IP	7200-22780-001	\$6,199	7200-22795-001	\$6,699	
VSX 5000					
system + EPTZ camera	2200-22550-001	\$4,119	7200-22790-001	\$4,639	